




## **Today's Schedule:**

- |                      |  |
|----------------------|--|
| <b>8:30 - 9:00</b>   | <b>Coffee/Snacks &amp; Informal Networking</b>   |
| <b>9:00 - 9:30</b>   | <b>General Session - Chapel</b>  |
| <b>9:40 - 10:30</b>  | <b>Program: <b>Linked</b>  <sup>®</sup></b> |
| <b>10:30 - 10:45</b> | <b>Closing and Wrap-Up</b>   |



# Praises and Prayers













# Today's Program:

**Linked ®**

**Tom Wilder**

**Training, Safety & Quality Professional  
Seeking Employment**



## Marketing Yourself



# Marketing Yourself

- Resumes
- Business Cards
- Networking

**80% of your time should be spent Networking**



## Networking Opportunities

- Grocery Store
- Drug Store
- Church
- Post Office
- Volunteer
  - Salvation Army
  - United Way
  - Bread Basket
  - Red Cross
- Restaurant
- Coffee Shop
- Computer
  - Facebook
  - My Space
  - Linked In
    - “like a professional Facebook”



## LinkedIn®

- It's not just what you know, it's who you know. That's how business is conducted.
- Most jobs are landed by qualified people using their network connections.
- In many cases, a hiring manager already has a person in mind when a job is posted.
- In order to increase your chances of landing a job, your information needs to get to the hiring manager.
- If your resume is screened out, the hiring manager never sees it.
- As a result, you do not land the job.



## LinkedIn® What to Do

- Join (Become a member, it's free)
- Develop your profile
- Grow your network (Send and receive invitations)
- Join groups
- Search for contacts
- Connect with contacts
- Search for jobs



# Sanford Jobseekers



Relationships Matter - Windows Internet Explorer

http://www.linkedin.com/home?trk=hb\_home

Windows Live Bing | What's New | Profile | Mail | Photos | Calendar | MSN | Share

Web Search | Bookmarks | Settings | Groups | HP Solutions | HP Create | HP Smart Deals | Mail | My Yahoo! | Answers | Anti-Spy

Google | linkedin | Search | Check | AutoFill | linkedin

Favorites | Suggested Sites | Get More Add-ons

Relationships Matter

Page | Safety | Tools



[Home](#) | [What is LinkedIn?](#) | [Join Today](#) | [Sign In](#) | [Language](#)

Over 40 million professionals use LinkedIn to exchange information, ideas and opportunities

- Stay informed about your contacts and industry
- Find the people & knowledge you need to achieve your goals
- Control your professional identity online

### Join LinkedIn Today

First

Name:

Last

Name:

Email:

Password:

6 or more characters

[Join Now](#) \*

Already on LinkedIn? [Sign in.](#)

Search for someone by name:  First Name  Last Name

People directory: [A](#) [B](#) [C](#) [D](#) [E](#) [F](#) [G](#) [H](#) [I](#) [J](#) [K](#) [L](#) [M](#) [N](#) [O](#) [P](#) [Q](#) [R](#) [S](#) [T](#) [U](#) [V](#) [W](#) [X](#) [Y](#) [Z](#) [more](#)

\* By clicking Join Now, you are indicating that you have read, understood, and agree to LinkedIn's [User Agreement](#) and [Privacy Policy](#).



## Profile

[Edit My Profile](#)[View My Profile](#)[Edit Public Profile Settings](#)

### Tom Wilder [\[ Edit \]](#)

Training, Quality and Safety Professional with 15+ Years Experience (seeking employment) [\[ Edit \]](#)

Raleigh-Durham, North Carolina Area [\[ Edit \]](#) | Pharmaceuticals [\[ Edit \]](#)

[\[ Edit \]](#)

Tom continues to seek professional employment in the areas of Safety, Training or Quality. 22 hours ago [\[ Update \]](#)

#### Current

- **Professional Volunteer at Colonial JobSeekers and Sanford Jobseekers** [\[ Edit \]](#)

[+ Add Current Position](#)

#### Past

- Senior QA Specialist at Wyeth Biotech
- QA Compliance Training Manager at Wyeth Biotech
- QA Specialist III at Wyeth Vaccines

[see all...](#)

#### Education

- University of North Carolina at Chapel Hill

#### Recommended

11 people have recommended you

#### Connections

244 connections

#### Websites

- None [+ Add Websites](#)

## Hi, Tom

- [Forward your profile to a connection](#)
- [Edit Contact Settings](#)
- [Create your profile in another language](#)



 100% profile completeness

Ads by LinkedIn Members 



#### Multimedia Projectors

For Business, Education & Church Go with a Nat. Inc. 500 Company  
[www.VisualApex.com](http://www.VisualApex.com)

From: Charlie Moore



#### Direct Mail 1:1 Marketing

Send Post Cards to prospect @\$0.45 incld Printing+Postage  
[www.hot-spot-printing.com](http://www.hot-spot-printing.com)

From: Sanjay Gupta

[What's this?](#)

## Tom's Activity

[edit](#)



## Summary [\[Edit\]](#)

After initial years in textile quality and state government consumer protection positions, Tom worked in the pharmaceutical industry. Pharmaceuticals included prescription and non-prescription drug products, critical medical devices and biological products. Positions worked were in the fields of Quality Control, Quality Assurance, Technical Services, Environmental, Health, Safety and Training.

### Specialties:

Quality Control, Quality Assurance, National Safety Council Advanced Safety Certificate, Environmental Reporting, Hazardous Waste Management, Industrial Hygiene, MSDS Management, Juran Quality Tool Training Certificate, OSHA Training Certification, Laboratory Analysis, Quality Record Review and various Trainer Certificates.

## Applications

[+ Add Application](#)

**Tip:** Add more to your professional profile by [adding applications](#) from our featured partners.

**Tom Wilder** continues to seek professional employment in the areas of Safety, Training or Quality. - [Add comment](#) 22 hours ago

**Tom Wilder** is now connected to **Krissy Smith**  
1 day ago

### Sunday

**Tom Wilder** is now connected to **Felicia Fee**  
2 days ago

### Friday

**Tom Wilder** is now connected to **Ronnie Moore**  
4 days ago

### Monday, Aug 3

**Tom Wilder** is now connected to **David Petrovich** and **Martin "Marty" Palmer** 8 days ago

### Friday, Jul 31

**Tom Wilder** is now connected to **Joyce Winters** and **Nick Ragsdale, PMP** 11 days ago

### Thursday, Jul 30



## ✦ Experience

[+ Add Position](#)

### **Professional Volunteer at Colonial JobSeekers and Sanford Jobseekers** [\[ Edit \]](#)

Non-Profit ; Religious Institutions industry

2008 – Present (1 year)

Volunteer at Colonial JobSeekers (Cary, NC) as a substitute Special Interest Group Leader. Volunteer as a leader and consultant to the new Sanford Jobseekers (Sanford, NC) organization.

[No recommendations for this position](#) [\[ Request Recommendations \]](#)

---

### **Senior QA Specialist at Wyeth Biotech** [\[ Edit \]](#)

Public Company ; WYE ; Biotechnology industry

2007 – 2008 (1 year)

This position entailed lead responsibility for both the site cGMP training program and for QA in regard to the New Hire Orientation Program. Other responsibilities include review/approval of compliance documents. (policies, procedures and training packages) and collaboration with the site training department in regard to the site training program.

[6 visible recommendations for this position](#) [\[ Manage \]](#)

---

### **QA Compliance Training Manager at Wyeth Biotech** [\[ Edit \]](#)

Public Company ; WYE ; Biotechnology industry

2004 – 2007 (3 years)

This position entailed lead responsibility for both the site cGMP training



## ✦ Education

[✦ Add Education](#)

### **University of North Carolina at Chapel Hill** [\[ Edit \]](#)

BA, Zoology

1971 – 1975

You can [provide additional notes](#) on your experience at this school.

*Activities and Societies:* Phi Sigma Kappa (Upsilon Deuteron Chapter), UNC Intramural Champion (Bowling), UNC Collegiate Civitan Club

[No recommendations for this education](#) [\[ Request Recommendations \]](#)

## ✦ Recommended By

[✦ Get Recommended](#)

### **Senior QA Specialist at Wyeth Biotech**

[6 visible recommendations for this position:](#) [\[ Edit \]](#)

“I have been associated with Tom for many years through the GMP Training & Education Association. I have always known him to be involved, dedicated and professional. Tom's experience and willingness to share, has proven to be a valuable resource for me and other members of GMPTEA. It has been a true pleasure knowing Tom over the years and learning so much from him.” *May 4, 2009*

[1st](#) [Jill Drummond](#) , *Director, Training & Education , Blood Systems*  
was with another company when working with Tom at Wyeth Biotech

“I highly recommend Tom for a position with any company. Tom is a true leader and team player, always very courteous and polite during my interactions with him at Wyeth. I was always impressed by his training knowledge and management skills and capabilities. Jim Good” *December 11, 2008*



## ✚ Additional Information [ Edit ]

- Websites:** [Add up to 3 websites](#) to your profile.
- 
- Interests:** [Add your interests](#) to your profile.
- 
- Groups and Associations:** Add [groups or associations](#) you are involved in to your profile.



Phi Sigma Kappa Fraternity Alumni is visible on your profile. [Change visibility.](#)



Environmental Health & Safety Professionals (4000+) is visible on your profile. [Change visibility.](#)



FDA Regulated Industries Group is visible on your profile. [Change visibility.](#)



UNC Alumni is visible on your profile. [Change visibility.](#)



National Fire Protection Association is visible on your profile. [Change visibility.](#)



LHH Alumni Network is visible on your profile. [Change visibility.](#)



---

**Honors and Awards:** Wyeth Corporate "Special Recognition Award" - 3 time award winner

---

## ✚ Personal Information [\[ Edit \]](#)

**Phone:** [Add a phone number](#) to your profile.

**Address:** [Add your address](#) to your profile.

**IM:** [Add an IM](#) to your profile.

**Birthday:** [Add your birthday](#) to your profile.

**Marital status:** [Add your marital status](#) to your profile.

---

## ✚ Contact Settings [\[ Edit \]](#)

### Interested In:

career opportunities

consulting offers

job inquiries

expertise requests

reference requests

getting back in touch

---



## LinkedIn® Tom's General Tips

- **Check your network every day.**
- Be professional.
- Personalize your Linked In Address.
- Only accept invitations from people that you know.
- Add your picture. It makes it easier for people to remember you when you invite them to connect.
- State on your “tag line” that you are seeking employment.
- Decide whether you want a brief or comprehensive profile.



**Let's see it live !**